

# Rustomjee®

Date: October 9, 2023

The General Manager, Listing Department, <b>Bombay Stock Exchange Limited</b> , Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001	The Manager, Listing & Compliance Department, <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot no. C/1, G Block, Bandra Kurla Complex, Bandra East, Mumbai - 400 051
<b>Scrip Code: 543669</b>	<b>Scrip Symbol: RUSTOMJEE</b>

**Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Regulations”)**

Dear Sir / Madam,

Please find below our key operational updates for Q2 FY24:

<b>Operational Performance Matrix</b>	<b>YTD H1FY24</b>	<b>YTD H1FY23</b>	<b>FY23</b>
Area Sold (In Mn Sqft)	0.45	0.49	1.03
Pre-Sales (In Rs. bn)	8.07	6.98	16.04
Collection (In Rs. bn)	10.80	7.47	18.62

<b>Operational Performance Matrix</b>	<b>Q2 FY24</b>	<b>Q1 FY24</b>	<b>Q2 FY23</b>
Area Sold (In Mn Sqft)	0.16	0.29	0.29
Pre-Sales (In Rs. bn)	3.06	5.02	4.55
Collection (In Rs. bn)	5.85	4.95	3.44

- Pre-Sales:** The company has recorded a Pre-Sales of INR 3.06 bn for Q2 FY24. Pre-Sales for H1 FY24 is INR 8.07 bn as compared to INR 6.98 bn for H1 FY23 showing a growth of 16% YoY on half yearly basis.
- Collections:** Collections are robust at INR 5.85 bn in Q2 FY24. Collection for H1 FY24 stood at INR 10.80 bn as compared to INR 7.47 bn in H1 FY23 showing a growth of 45% YoY on half early basis.
- Business Development:** During Q2 FY24, company added 1 more project with an estimated GDV of INR 11.5 bn. With this, we have added a total of 4 projects in H1 FY24 with an estimated GDV of INR 36.44 bn.
- Completions:** During the Q2 FY24, company completed 5 projects having construction area of 3.12 mn sqft.

## KEYSTONE REALTORS LIMITED

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**Commenting on the Company's operational performance for Q2 FY24, Mr. Boman Irani, CMD of Keystone Realtors Limited, said "During this quarter, we have made good progress having completed 5 projects admeasuring 3.12 mn sqft of construction area. Further, we have added 4 projects having estimated GDV of INR 36.44 bn during the first half of FY24. The collections are robust at INR 5.85 bn for Q2 FY24 and INR 10.80 bn for H1 FY24 which shows a 45% growth YoY on half yearly basis. With the onset of the festive season and with planned launch pipeline for remaining half of FY24, we remain confident about our guidance for Pre-Sales growth".**

Please note that aforesaid nos. are provisional and subject to audit. This is for the information of all concerned. Request you to kindly disseminate the above information on your respective websites.

Thanking you,

**Yours faithfully,  
For Keystone Realtors Limited**

**Sajal Gupta  
Chief Financial Officer**

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## KEYSTONE REALTORS LIMITED