

Date: February 7, 2023

The General Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Scrip Code: 543669

The Vice President
Listing Department,
National Stock Exchange of India Limited
"Exchange Planza",
Bandra Kurla Complex,
Bandra East, Mumbai – 400 051
Scrip Symbol: RUSTOMJEE

Dear Sir,

Sub: Submission of Unaudited Financial Results - Limited Reviewed (Consolidated and Standalone) for the quarter and nine months ended December 31, 2022

In continuation of our letter dated January 28, 2023, we wish to inform you that the Board of Directors of the Company, at its meeting held today i.e. February 7, 2023, has inter alia approved the unaudited Financial Results – Limited Reviewed (Consolidated and Standalone) of the Company for the quarter and nine months ended December 31, 2022.

Pursuant to Regulation 33 read with Schedule III of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find enclosed copy of the unaudited Financial Results – Limited Reviewed (Consolidated and Standalone) of the Company along with the limited review report of the Statutory Auditors.

The financial results are also being uploaded on the Company's website at www.rustomjee.com.

The meeting of Board of Directors of the Company was commenced at 11:30 A.M. and concluded at 01:15 P.M.

You are requested to inform your members accordingly.

Thanking you, Yours faithfully,

For Keystone Realtors Limited

Bimal K Nanda

Company Secretary and Compliance Officer

Membership No. ACS - 11578

Review Report

To
The Board of Directors
Keystone Realtors Limited (formerly known as Keystone Realtors Private Limited)
702, Natraj, MV Road Junction, Western Express Highway,
Andheri (East), Mumbai, Maharashtra 400069

- 1. We have reviewed the unaudited consolidated financial results of Keystone Realtors Limited (formerly known as Keystone Realtors Private Limited) (the "Parent"), its subsidiaries (the parent and its subsidiaries hereinafter referred to as the "Group") which includes joint ventures, joint operation entities and associate companies (refer Paragraph 4 below) for the quarter and nine months ended December 31, 2022, which are included in the accompanying 'Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2022' (the "Statement"). The Statement is being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"), which has been initialled by us for identification purposes.
- 2. This Statement, which is the responsibility of the Parent's Management and has been approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the entities listed in Annexure A.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement has not been prepared in all material respects in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Price Waterhouse Chartered Accountants LLP, Nesco IT Building III, 8th Floor, Nesco IT Park, N Western Express Highway, Goregaon East, Mumbai – 400 063

T: +91 (22) 61198000, F: +91 (22) 61198799

Registered office and Head office: 11-A, Vishnu Digamber Marg, Sucheta Bhawan, Gate No 2, 1st Floor, New Delhi - 110002

Bethouse Chartered Account

Keystone Realtors Limited (formerly known as Keystone Realtors Private Limited) Review report on Unaudited Consolidated Financial Results Page 2 of 2

- 6. We did not review the interim financial results of 4 subsidiaries and 1 joint operation entity included in the unaudited consolidated financial results, whose interim financial results reflect total revenues of Rs. 1,512 lakh and Rs. 6,950 lakh, total net loss after tax of Rs. 29 lakh and Rs. 283 lakh, and total comprehensive loss of Rs. 29 lakh and Rs. 283 lakh for the quarter ended December 31, 2022 and for the period from April 1, 2022 to December 31, 2022, respectively, as considered in the unaudited consolidated financial results. These interim financial information have been reviewed by other auditors and their reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and jointly operation entity, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of this matter.
- 7. The unaudited consolidated financial results includes the interim financial information of 23 subsidiaries and 2 joint operation entities which have not been reviewed by their auditors, whose interim financial information reflect total revenue of Rs. 6 lakh and Rs. 8 lakh, total net loss after tax of Rs. 92 lakh and Rs. 238 lakh and total comprehensive loss of Rs. 92 lakh and Rs. 238 lakh for the quarter ended December 31, 2022 and for the period from April 1, 2022 to December 31, 2022, respectively, as considered in the unaudited consolidated financial results. The unaudited consolidated financial results also includes the Group's share of net profit/(loss) after tax of Rs. (6) lakh and Rs. 44 lakh and total comprehensive income / (loss) of Rs. (6) lakh and Rs. 44 lakh for the quarter ended December 31, 2022 and for the period from April 1, 2022 to December 31, 2022, respectively, as considered in the unaudited consolidated financial results, in respect of 2 associates and 2 joint ventures, based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group. Our conclusion on the Statement is not modified in respect of this matter.
- 8. We were neither engaged to review, nor have we reviewed the figures for the quarter ended on September 30, 2022 and December 31, 2021 and the year to date results for the period April 1, 2021 to December 31, 2021 and accordingly, we do not express any conclusion on these figures included in the Statement. As set out in note 9 to the Statement, these figures have been furnished by the Management. Our conclusion on the Statement is not modified in respect of this matter.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Place: Mumbai

Date: February 7, 2023

Priyanshu Gunadana

Partner

Membership Number: 109553

UPIN: 23109553BGWNMD1595

Keystone Realtors Limited (formerly known as Keystone Realtors Private Limited) Annexure $\bf A$

List of Entities:

Holding Company

Keystone Realtors Limited

Subsidiaries

- Crest Property Solutions Private Limited (Formerly known as Crest Property Solutions LLP)
- 2. Luceat Realtors Private Limited
- 3. Nouveau Developers Private Limited
- 4. Firestone Developers Private Limited
- 5. Premium Build Tech LLP
- 6. Mt K Kapital Private Limited
- Rustomjee Realty Private Limited
- 8. Rebus Realtors LLP
- 9. Kapstar Realty LLP
- 10. Credence Property Developers Private Limited
- 11. Xcellent Realty Private Limited
- 12. Imperial Infradevelopers Private Limited
- 13. Intact Builders Private Limited
- 14. Dynasty Infrabuilders Private Limited
- 15. Amaze Builders Private Limited
- 16. Keystone Infrastructure Private Limited
- 17. Kingmaker Developers Private Limited
- 18. Navabhyudaya Nagar Development Private Limited
- 19. Enticier Realtors Private Limited
- 20. Key Galaxy Realtors Private Limited
- 21. Keyblue Realtors Private Limited
- 22. Keyheights Realtors Private Limited
- 23. Key Interiors Realtors Private Limited
- 24. Flagranti Realtors Private Limited
- 25. Keyspace Realtors Private Limited
- 26. Keysky Realtors Private Limited
- 27. Ferrum Realtors Private Limited
- 28. Riverstone Educational Academy Private Limited
- 29. Keybloom Realty Private Limited (Formerly known as Bloom Farmtech Private Limited)

Associates

- 1. Krishika Developers Private Limited
- 2. Megacorp Constructions LLP

Joint Ventures

- 1. Kapstone Constructions Private Limited
- 2. Toccata Realtors Private Limited
- 3. Jyotirling Constructions Private Limited

Joint Operations

- 1. Evershine Premium Buildtech Joint Venture
- 2. Fortune Partners
- 3. Rustomjee Evershine Joint Venture
- 4. Lok Fortune Joint Venture





Keystone Realtors Limited (Formerly known as Keystone Realtors Private Limited) CIN: L45200MH1995PLC094208

Registered Office: -702, Natraj, M.V. Road Junction, Western Express Highway, Andheri (East), Mumbai -400069.Website: www.rustomjee.com Statement of Unaudited Consolidated Financial Results For The Quarter and Nine Months Ended December 31, 2022

(Rs. in Lakh, except otherwise stated) Quarter ended Period ended Year Ended 31.12.2022 30.09.2022 31.12.2021 31.12.2022 31.12.2021 31.03.2022 **Particulars** Unaudited Unaudited Unaudited Unaudited Unaudited Audited (refer note 9) (refer note 9) (refer note 9) Revenue from Operations 12,652 4,619 87,077 34,128 103,558 126,937 Other Income (Refer note 4) 955 2,599 1,947 3,360 903 732 Total Income 87,809 36,727 105,505 13,555 5,574 130,297 Expenses: a) Construction Cost 18,047 15,341 52,099 47,363 88,214 105,618 b) Changes in Inventory of Finished Goods, Work- in-progress (9,187)(13,043)20,870 (2,885)(6,745)(22.845)(Refer note 4) b) Employee Benefits Expense 1,158 1,249 444 3,525 1,616 2,837 c) Finance Costs 578 484 259 1,388 2,296 1,717 d) Depreciation and Amortization Expense 112 87 281 254 83 346 2 550 e) Other Expenses 1.709 5 396 1.762 4 500 7.292 **Total Expenses** 12,470 5,827 76,305 35,108 93,416 111,644 Profit / (Loss) Before Share of Profit / (Loss) from associates and 1,085 (253)11,504 1,619 12,089 18,653 joint ventures and tax Share of Profit / (Loss) from associates and joint ventures accounted (138)(180)100 (361)337 (215)for using the equity method (net of taxes) Profit / (Loss) Before Tax 947 (433) 11,604 1,258 12,426 18,438 Tax Expense/(Credit): a) Current Tax 2,737 270 517 (21)2,687 4,837 b) Deferred Tax 95 16 195 157 18 25 Total Tax Expense/(Credit) 365 2,762 712 2,844 4,855 (5)Profit / (Loss) after Tax 582 (428)8,842 546 9,582 13,583 10 Other Comprehensive Income / (Loss) Items that will not be reclassified to profit or loss Remeasurements of the defined benefit liabilities 22 (2)(13)(32)(2)Income tax effect (0)(4) Share of other comprehensive income of joint ventures and associates accounted for using the equity method (net of taxes) 12 (7) 14 (11) 14 Other comprehensive income / (Loss), net of tax (6) (3) 8 (35)13 30 11 Total Comprehensive Income / (Loss) 576 (431)8,850 511 9,595 13,613 Profit & Loss attributable to : Owners of the Parent 533 (464)8.976 536 9.759 13.962 Non Controlling Interest 49 36 (134)10 (177)(379)Other Comprehensive Income / (Loss) attributable to : Owners of the Parent (3)8 (30)12 29 (1) Non Controlling Interest (3) (2) 2 (5) Total Comprehensive Income / (Loss) attributable to : Owners of the Parent 530 (465)8.984 506 9,771 13,990 (134)Non Controlling Interest 46 34 (176)(377)12 Paid-up Equity Share Capital (Face Value of Rs.10 each) 11,388 10,353 10,003 11,388 10,003 10,003 13 Reserves excluding revaluation reserves 83,261 Earnings per equity share (Face value of Rs. 10/- each) (Not Annualised) a) Basic (Rs.) 0.49 (0.45)8.97 0.51 9.76 13.96 b) Diluted (Rs.) 0.49 (0.45)8.97 0.51 9.76 13.96







Keystone Realtors Limited (Formerly known as Keystone Realtors Private Limited) CIN: L45200MH1995PLC094208

Notes to the Unaudited Consolidated Financials Results

- 1 The above unaudited Consolidated financial results have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act, 2013, as amended, read with relevant rules thereunder.
- 2 The above unaudited consolidated financial results for the quarter and nine months ended December 31, 2022 ('the Statement') of the Keystone Realtors Limied ("the Company") and its subsidaries (collectively "the Group") and its interest in associates, joint ventures and joint operations (refer annexure 1), were reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on February 07, 2023.
- 3 The Group is exclusively engaged in the business of real estate and allied activities. This in the context of Indian Accounting Standard (Ind AS 108) "Operating Segments", constitutes single operating segment. The company does not have operations outside India, hence geographical segment is not applicable.
- 4 The other income includes reversal of foreseeable loss of Rs. 274 Lakh, Rs. 514 Lakh and Rs. 1,052 Lakh for the quarter ended December 31, 2022 and September 30, 2022 and nine months period December 31, 2022 respectively (quarter ended December 31, 2021 Rs. 293 Lakh, nine months period end December 31, 2022 Rs. 478 Lakh and year ended March 31, 2022 Rs. 1,445 Lakh) and Changes in Inventory of Finished Goods, Work- in-progress includes reversal of provision for inventories (net realisable value) of Rs. 367 Lakh, Rs. 1,308 Lakh and Rs. 1,675 Lakh for the quarter ended December 31, 2022, September 30,2022 and nine months period December 31, 2022 respectively (quarter ended December 31, 2021 Rs. 184 Lakh, nine months ended December 31, 2021 Rs. 592 Lakh and year ended March 31, 2022 Rs. 3,347 Lakh) on account of better performance of a project.
- 5 The Company has entered into Securities Subscription and Shareholders' Agreement (SSHA) dated May 9, 2022 with HDFC Capital Affordable Real Estate Fund 3, One-Up Financial Consultants Private Limited, Jagdish Naresh Master, Mahima Stocks Private Limited, IIFL Special Opportunities Fund Series 9 and IIFL Special Opportunities Fund Series 10 whereby 3,404,412 equity shares of face value of Rs. 10 each (including securities premium thereon of Rs. 489.35 each) amounting to Rs. 17,000 Lakh were issued through a private placement.
- 6 During the quarter ended December 31, 2022, the company has completed its Initial Public offer (IPO) of 1,17,37,521 equity shares of face value of Rs. 10 each at an issue price of Rs. 541 per share aggregating to Rs. 63,500 Lakh, comprising of fresh issue of 1,03,51,201 shares aggregating to Rs. 56,000 Lakh and offer for sale of 13,86,320 shares by the selling shareholders aggregating to Rs. 7,500 Lakh. The Equity Shares were listed on the BSE Limited and National Stock Exchange of India Limited on November 24, 2022. Further, the Company has incurred Rs. 4,030 Lakh as IPO expenses and proportiantely allocated such expenses between the Company amounting to Rs. 3,554 Lakh (netted off against securities premium) and selling shareholders amounting to Rs. 476 Lakh which has been reimbursed by the selling shareholders to the Company.
- 7 The Company has received an amount of Rs. 52,446 Lakh (net off IPO expenses of Rs. 3,554 Lakh) from proceeds out of fresh issue of equity shares. The utilisation of net IPO proceeds is summarised as below:

Objects of the issue	Amount as proposed to be utilised	Utilised upto December 31, 2022	Un-utilised upto December 31, 2022
Repayment/prepayment, in full or part, of certain borrowings/Overdraft availed by the Company and its Subsidiaries	34,160	34,160	.53
Funding for acquisition of future real estate projects and general corporate purposes	18,286	~	18,286
Total	52,446	34,160	18,286

IPO proceeds which were un-utilised as at December 31, 2022 were temporarily invested in term deposits with scheduled bank.

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- 8 Board of Directors and Shareholders of the Company in their respective meeting held on May 11, 2022 approved the Employee Stock Option Scheme 2022 (ESOP 2022). A total of 20,00,000 options were made available for being granted to eligible employees under ESOP 2022 with each option being exercisable to receive one Equity Share each. On August 1, 2022, the Company granted 11,48,500 options of which 6,28,600 options pertains to the employees of the Company and balance to the employees of subsidaries and joint venture, at exercise price of Rs. 480 per share to be vested over the period of 4 years as specified in the ESOP 2022.
- 9 The financial results for the quarters ended September 30, 2022, December 31, 2021 and nine months period ended on December 31, 2021 included in the above unaudited standalone financial results were neither audited nor subject to limited review by the statutory auditors of the company as the company has got listed during the quarter ended December 31, 2022.

Serhouse Chartered Accounts

Mumbai

Place: Mumbai

Dated: February 7, 2023

For and on behalf of the Board

Boman Irani

Chairman and Managing Director

DIN:00057453

Keystone Realtors Limited (Formerly known as Keystone Realtors Private Limited) CIN: L45200MH1995PLC094208

Annexure A

List of Entities:

Holding Company

Keystone Realtors Limited

Subsidiaries

- 1. Crest Property Solutions Private Limited (Formerly known as Crest Property Solutions LLP)
- 2. Luceat Realtors Private Limited
- 3. Nouveau Developers Private Limited
- 4. Firestone Developers Private Limited
- 5. Premium Build Tech LLP
- 6. Mt K Kapital Private Limited
- 7. Rustomjee Realty Private Limited
- 8. Rebus Realtors LLP
- 9. Kapstar Realty LLP
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 Riverstone Educational Academy Private Limited
- 29. Keybloom Realty Private Limited (Formerly known as Bloom Farmtech Private Limited)

Associates

- 1. Krishika Developers Private Limited
- 2. Megacorp Constructions LLP

Joint Ventures

- 1. Kapstone Constructions Private Limited
- 2. Toccata Realtors Private Limited
- 3. Jyotirling Constructions Private Limited

Jointly Controlled Operations

- 1. Evershine Premium Buildtech Joint Venture
- 2. Fortune Partners
- 3. Rustomjee Evershine Joint Venture
- 4. Lok Fortune Joint Venture





Review Report

To
The Board of Directors
Keystone Realtors Limited (formerly known as Keystone Realtors Private Limited)
702, Natraj, MV Road Junction, Western Express Highway,
Andheri (East), Mumbai, Maharashtra 400069

- 1. We have reviewed the unaudited standalone financial results of Keystone Realtors Limited (formerly known as Keystone Realtors Private Limited) (the "Company") which includes joint operation entities (refer paragraph 4 below) for the quarter and nine months ended December 31, 2022, which are included in the accompanying 'Statement of Unaudited Standalone Financial Results For The Quarter and Nine Months Ended December 31, 2022' (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. The Statement includes the result of the following joint operation entities:
- i. Rustomjee Evershine Joint Venture
- ii. Fortune Partners
- iii. Lok Fortune Joint Venture
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Chartered Accounts of LLPIN AAC - 5007

LLPIN AAC - 5007

PRAV 0127544 N500016

Mumbai * d11

Price Waterhouse Chartered Accountants LLP, Nesco IT Building III, 8th Floor, Nesco IT Park, Nesco Complex, Gate No. 3 Western Express Highway, Goregaon East, Mumbai – 400 063 T: +91 (22) 61198000, F: +91 (22) 61198799

Registered office and Head office: 11-A, Vishnu Digamber Marg, Sucheta Bhawan, Gate No 2, 1st Floor, New Delhi - 110002

Keystone Realtors Limited (formerly known as Keystone Realtors Private Limited) Review report on Unaudited Standalone Financial Results

Page 2 of 2

- 6. We did not review the interim financial results of one joint operation entity included in the unaudited standalone financial results, whose interim financial results reflect total revenues of Rs. 175 lakh and Rs. 713 lakh, total profit after tax of Rs. 105 lakh and Rs. 289 lakh, and total comprehensive income of Rs. 105 lakh and Rs. 289 lakh, for the quarter ended December 31, 2022 and for the period from April 1, 2022 to December 31, 2022, respectively, as considered in the unaudited standalone financial results. The interim financial results have been reviewed by other auditor whose report have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this joint operation entity, is based solely on the reports of such other auditor and the procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of this matter.
- 7. The unaudited standalone financial results includes the interim financial results of two joint operation entities which have not been reviewed by their auditors, whose interim financial results reflect total revenue of Rs. Nil and Rs. Nil, total loss after tax of Rs. 8 lakh and Rs. 23 lakh and total comprehensive loss of Rs. 8 lakh and Rs. 23 lakh for the quarter ended December 31, 2022 and for the period from April 1, 2022 to December 31, 2022, respectively, as considered in the unaudited standalone financial results. According to the information and explanations given to us by the Management, these interim financial results are not material to the Company. Our conclusion on the Statement is not modified in respect of this matter.
- 8. We were neither engaged to review, nor have we reviewed the figures for the quarter ended on September 30, 2022 and December 31, 2021, and the nine months ended December 31, 2021 and accordingly, we do not express any conclusion on these figures included in the Statement. As set out in note 9 to the Statement, these figures have been furnished by the Management. Our conclusion on the Statement is not modified in respect of this matter.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Place: Mumbai

Date: February 7, 2023

Partner

Priyansha Gundana

Membership Number: 109553 UDIN: 23109553BGWNMC4640



Keystone Realtors Limited (Formerly known as Keystone Realtors Private Limited)

CIN: L45200MH1995PLC094208

Registered Office: - 702, Natraj, M.V. Road Junction, Western Express Highway, Andheri (East), Mumbai - 400 069. Website: www.rustomjee.com Statement of Unaudited Standalone Financial Results For The Quarter and Nine Months Ended December 31, 2022

(Rs. in Lakh, except otherwise stated) Nine Months ended Quarter ended 31.12.2021 31.12.2022 30.09.2022 31.12.2022 31,12,2021 31.03.2022 Particulars Unaudited Unaudited Unaudited Unaudited Unaudited Audited (refer note 9) (refer note 9) (refer note 9) Revenue from Operations 272 192 70,023 2,013 76,795 85,136 Other Income (Refer note 4) 2.767 2.084 1.415 6.849 4,727 7 471 Total Income 3,039 2.276 71.438 8,862 81.522 92,607 Expenses: a) Construction Cost 11,120 6.220 12,212 24,584 37,969 44,619 b) Changes in Inventory of Finished Goods, Work- in-progress (Refer (11,423) (7,481)(25,078) 25,686 21,876 47,064 note 4) c) Employee Benefits Expense 433 1,415 1,132 2,131 d) Finance Costs 223 250 448 802 1.753 2.465 e) Depreciation and Amortization Expense 103 82 83 262 253 338 f) Other Expenses 5,570 492 789 2,013 2,325 3,279 Total Expenses 4,310 862 293 62,243 70,072 76,999 Profit Before Tax 1,983 4.552 11,450 15,608 2.177 9.195 Tax Expense: a) Current Tax 58 198 2,030 358 2,217 3,295 363 421 625 2,842 b) Deferred Tax 192 404 455 307 2,434 Total Tax Expense 3,602 813 390 7 **Profit After Tax** 1,756 1,593 6,761 3,739 8,608 12,006 Other Comprehensive Income / (Loss) Items that will not be reclassified to profit or loss Remeasurements of the defined benefit liabilities (33)20 2 tax relating to above (1) (5) Other comprehensive income/ (loss), net of tax (25)1 15 **Total Comprehensive Income** 1,756 1,593 6,763 3,714 8,609 12,021 10 Paid-up Equity Share Capital (Face Value of Rs.10 each) 11,388 10,353 10,003 11,388 10,003 10,003 11 Other equity (excluding revaluation reserves) 60,817 12 Earnings per share (Face value of Rs. 10/- each) (Not Annualised) a) Basic (Rs.) 1.63 6.76 3.56 12.00 1.54 8.61 b) Diluted (Rs.) 12.00

Notes to the Unaudited Standalone Financials Results

- 1 The above unaudited standalone financial results have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act, 2013, as amended, read with relevant rules thereunder.
- 2 The above unaudited standalone financial results for the quarter and nine months ended December 31, 2022 ('the Statement') which includes the financial information of Keystone Realtors Limited ("the Company") and 3 joint operations namely Rustomjee Evershine Joint Venture, Fortune Partners and Lok Fortune Joint Venture, were reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on February 07, 2023.
- 3 The Company is exclusively engaged in the business of real estate and allied activities. This in the context of Ind AS 108 "Operating Segments", constitutes single operating segment. The Company does not have operations outside India, hence geographical segment is not applicable.
- 4 The other income includes reversal of foreseeable loss of INR 274 Lakh, INR 514 Lakh and INR 1,052 Lakh for the quarter ended December 31, 2022 and September 30, 2022 and nine months period December 31, 2022 respectively (quarter ended December 31, 2021 INR 293 Lakh, nine months period end December 31, 2022 INR 478 Lakh and year ended March 31, 2022 INR 1,445 Lakh) and Changes in Inventory of Finished Goods, Work- in-progress includes reversal of provision for inventories (net realisable value) of INR 367 Lakh, INR 1,308 Lakh and INR 1,675 Lakh for the quarter ended December 31, 2022, September 30,2022 and nine months period December 31, 2022 respectively (quarter ended December 31, 2021 INR 184 Lakh, nine months ended December 31, 2021 INR 592 Lakh and year ended March 31, 2022 INR 3,347 Lakh) on account of better performance of a project.
- 5 The Company has entered into Securities Subscription and Shareholders' Agreement (SSHA) dated May 9, 2022 with HDFC Capital Affordable Real Estate Fund 3, One-Up Financial Consultants Private Limited, Jagdish Naresh Master, Mahima Stocks Private Limited, IIFL Special Opportunities Fund Series 9 and IIFL Special Opportunities Fund Series 10 whereby 3,404,412 equity shares of face value of Rs. 10 each (including securities premium theron of Rs. 489.35 each) amounting to Rs. 17,000 Lakh were issued through a private placement.







Keystone Realtors Limited (Formerly known as Keystone Realtors Private Limited) CIN: L45200MH1995PLC094208

- 6 During the quarter ended December 31, 2022, the company has completed its Initial Public offer (IPO) of 1,17,37,521 equity shares of face value of Rs. 10 each at an issue price of Rs. 541 per share aggregating to Rs. 63,500 Lakh, comprising of fresh issue of 1,03,51,201 shares aggregating to Rs. 56,000 Lakh and offer for sale of 13,86,320 shares by the selling shareholders aggregating to Rs. 7,500 Lakh. The Equity Shares were listed on the BSE Limited and National Stock Exchange of India Limited on November 24, 2022. Further, the Company has incurred Rs. 4,030 Lakh as IPO expenses and proportionately allocated such expenses between the Company amounting to Rs. 3,554 Lakh (netted off against securities premium) and selling shareholders amounting to Rs. 476 Lakh which has been reimbursed by the selling shareholders to the Company.
- 7 The Company has received an amount of INR 52,446 Lakh (net off IPO expenses of INR 3,554 Lakh) from proceeds out of fresh issue of equity shares. The utilisation of net IPO proceeds is summarised as below:

Objects of the issue	Amount as proposed to be utilised	Utilised upto December 31, 2022	Un-utilised upto December 31, 2022
Repayment/prepayment, in full or part, of certain borrowings/ Overdraft availed by the Company and its Subsidiaries	34,160	34,160	
Funding for acquisition of future real estate projects and general corporate purposes	18,286	-	18,286
Total	52,446	34,160	18,286

IPO proceeds which were un-utilised as at December 31, 2022 were temporarily invested in term deposits with scheduled bank.

- 8 Board of Directors and Shareholders of the Company in their respective meeting held on May 11, 2022 approved the Employee Stock Option Scheme 2022 (ESOP 2022). A total of 20,00,000 options were made available for being granted to eligible employees under ESOP 2022 with each option being exercisable to receive one Equity Share each. On August 1, 2022, the Company granted 11,48,500 options of which 6,28,600 options pertains to the employees of the Company and balance to the employees of subsidiaries and joint venture, at exercise price of INR 480 per share to be vested over the period of 4 years as specified in the ESOP 2022.
- 9 The financial results for the quarters ended September 30, 2022, December 31, 2021 and nine months period ended on December 31, 2021 included in the above unaudited standalone financial results were neither audited nor subject to limited review by the statutory auditors of the company as the company has got listed during the quarter ended

or and on behalf of the Board

Boman Irani Chairman and Managing Director DIN:00057453

Place: Mumbai

Dated: February 7, 2023



